

I. Historical Patterns of East-West Trade (Commerce)

II. Current Trade Patterns

III. Soviet Bloc Trade Policies (a) (b)

- (a) Objectives of Soviet trade policies toward Western industrialized nations; underdeveloped nations.

- (b) CEMA and intra-bloc trade coordination.

IV. Western Trade Policies (State - Commerce)

- (a) U.S. restrictions on trading with Sino-Soviet bloc -- description of and analysis of effectiveness.

- (b) COCOM -- its operation and effectiveness.

- (c) Comparison of COCOM and U.S. restrictions.

- (d) Policies of other free world countries towards trading with bloc.

V. Strategic Implications of East-West Trade (a)

- (a) What is "strategic?"

- (b) How can impact of trade be measured?

- (c) Relative importance of East-West trade to Soviet bloc and free world.

- (d) What effect has trade had in building military and economic potential of Soviet bloc?

VI. Aids to Trading with Soviet Bloc

- (a) Government-granted or guaranteed credits and other financial assistance.

- (b) Tariff treatment of Sino-Soviet bloc goods by free world countries.

- (c) Consular contacts, trade missions, etc.

- (d) Soviet bloc trade agreements with free world countries -- content and significance.

VII. Practical Aspects of East-West Trade

- (a) How trade is conducted in Soviet bloc countries.
- (b) Problems faced by U.S. exporters to bloc -- here and there.
- (c) Unfair trade practices from Soviet bloc -- dumping, patent infringement, etc.
- (d) Proposals for improving trade practices.

VIII. Future Potential of East-West Trade

- (a) Prospects for expanded trade with bloc -- what do they have that we need, and what do we have that they want.
- (b) Potential political and economic benefits and dangers from increased trade -- drawing satellites toward West; undue reliance on bloc as a source of supplies, etc.
- (c) Trade as a factor in East-West competition in the underdeveloped areas.
- (d) Financial ability of Soviet bloc to pay for increased purchases from West.

IX. Free World Trade with Communist China

- (a) Consequences of trade.
- (b) Effectiveness of trade restrictions.

X. Free World Trade with Cuba

- (a) Consequences of trade.
- (b) Effectiveness of trade restrictions.

XI. Prospects for Improved Coordination of Free World Policies on Trading with Sino-Soviet Bloc

- (a) Problems involved.
- (b) Influence of regional trading arrangements.
- (c) Possible means for improving coordination.